



SURENDRA KUMAR & CO. PVT. LTD.

COMPANY PROFILE





Greetings from

SURENDRA KUMAR & CO. PVT. LTD.

Since our establishment in 1975, Surendra Kumar & Co. Pvt. Ltd. has been a trailblazer in the Agro and Edible Oil industries, consistently setting industry benchmarks for over forty years. Our team of experienced brokers brings extensive knowledge and expertise to these sectors, offering invaluable insights to our partners.



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About Us

Expertise and Intuition Drive Our Success

We take pride in introducing ourselves as seasoned professionals specializing in the oils and oilseeds industry, supported by thorough research and knowledge. In the diverse realm of agricultural commodities in India, oils and oilseeds stand out as a globally interconnected sector, offering a vibrant and promising professional landscape.

Our core focus lies in providing consultancy and brokerage services to facilitate crucial decision-making processes related to trading, sourcing, selling, import, and export. Through our organization, we are dedicated to surpassing your expectations by offering precise insights into both physical and futures markets.

Acting as intermediaries for leading multinational corporations in India and key importers and exporters of edible oils and derivatives, we have established a strong presence along the west and east coasts, covering major ports nationwide.

Beyond our domestic clientele, we are honored to have Nepal, Bangladesh, Sri Lanka, and Bhutan as esteemed partners among our buyers and sellers. Our unwavering commitment is to deliver unparalleled expertise and assistance in navigating the dynamic oils and oilseeds market. We eagerly anticipate the opportunity to collaborate with you and support your success in this ever-evolving industry.



Founder

Mr. Surendra Kesarwani, the Chairman and Managing Director of Surendra Kumar & Co. Pvt. Ltd., has a distinguished career of over 45 years in the Edible & Non-Edible Oil industry, nationally and internationally. He was instrumental in establishing Surendra Kumar & Company Pvt. Ltd., known for its commitment to honesty, exceptional service quality, and customer satisfaction.



- Our Vision: To be a leading intermediary and consulting firm in the International Oils and Oilseeds Trade & Industry, focused on delivering complete customer satisfaction through value-added services.
- Our Goal: To position ourselves as top-performing intermediaries and consultants in the International Oils and Oilseeds Trade & Industry, dedicated to ensuring customer satisfaction by providing value-enhancing services.
- Our Mission: To become a premier intermediary and consultancy firm in the International Oils and Oilseeds Trade & Industry, prioritizing customer satisfaction through consistent delivery of value-added services.
- Our Objective: To rank among the top-tier intermediaries and consultants in the International Oils and Oilseeds Trade & Industry, committed to offering value-added services that guarantee customer satisfaction.

Embodying a Strong Work Ethic and Core Values

At SKCPL, our rich heritage and core values are the foundation of our organization. We uphold a timeless work philosophy that seamlessly blends technical expertise with a deep-rooted commitment to traditional values. Our dedicated team at SKCPL actively engages with our clients, providing attentive listening, and honest guidance, promoting transparency, and fostering enduring relationships, prioritizing long-term partnerships over immediate financial gains.

Key Strengths:

- **Delivering Excellence in Service**
- **Tailored Personalization for Each Client**
- **Implementing Individualized Feedback Channels**
- **Setting the Standard for Effective Communication**
- **Demonstrating Unwavering Commitment to Ethical Practices**
- **Providing Timely Market Insights**

Our Products



Corn Oil



Cottonseed Oil



**Filtered & Refined
Coconut Oil**



Mustard Oil



Groundnut Oil



Rice Bran Oil



Palm Oil



Palm Olein Oil



Sesame Oil



Soyabean Oil



Sunflower Oil



Palm Stearine



Palm Fatty Acid



Palm Acid Oil



Oilcakes & Extractions



Refinery Byproducts

Our Services

Quality

Commitment

Our enduring dedication to quality serves as the foundation of our success. We uphold a steadfast promise to deliver precisely what we pledge in terms of oil quality, a tradition that has remained unwavering for over 4.5 decades.

Nurturing

Partnerships

Central to our operations is a dedication to fostering collaborative growth, with a strong focus on mutual respect and support. We are deeply committed to enhancing prosperity for both individuals and businesses within the edible oil industry. Our unwavering belief in empowering others and their ambitions propels us onward. Specializing in tailoring unique solutions, we optimize trading strategies to drive market sales growth. By partnering closely with our clients, we co-create and execute informed business strategies to minimize risks and secure lucrative opportunities.

Dedication

Dedication involves the cultivation of specific habits. As brokers, we establish daily rituals, cultivate an optimal work environment, and embody the traits of productive brokers. Our unwavering commitment is evident in our ability to consistently meet deadlines and keep our clients well-informed.

Trade

Logistics

Optimization

Following the finalization of trade agreements, we excel in optimizing logistics solutions for seamless trade execution. Our commitment lies in providing tailored transportation options for our customers, including trucks or tankers, throughout India. Leveraging our network of approved transporters, we not only ensure the availability of suitable vehicles but also negotiate competitive freight rates to enhance the profitability of your trades.

Empowering Regional Presence

SKCPL's proactive expansion into the West Bengal region brings substantial advantages, delivering added value to our longstanding partners in the repackaging and selling industry. With well-established corporate relationships with producers across the nation, we are well-positioned to secure competitive rates. With a track record spanning 4.5 decades, our commitment benefits not only our loyal associates but also newcomers to the oil industry seeking reliable brokerage services.

Customer- centric Approach

At the core of our business philosophy lies a profound dedication to our customers. While many buyers and sellers are familiar with market fluctuations, we distinguish ourselves as brokers by offering a unique approach. Our commitment to serving you goes beyond providing a transparent and efficient platform; it extends to tailored communication that meets your specific requirements. Our goal is to offer clarity rather than embellishment, ensuring your satisfaction and success.

Precise Market Pricing

Recognizing trends is vital, yet pinpointing them can be challenging due to the non-linear nature of market fluctuations. Prices do not consistently rise or fall within a single day. Our fundamental approach involves staying consistently informed about pricing dynamics and customizing our information and services accordingly.

Principled Marketing Standards

This entails adhering to high ethical standards in marketing practices, including providing clear information about environmental, health, financial, and security risks; respecting customer privacy and autonomy; adhering to truth in advertising; and promoting fair pricing and distribution strategies.

Call us today!



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